





# **Buissness Plan**

# **Income Generation Activity - Handloom**

# (Jacket, Topi, stall and shawl)



# Self Help Group Gaytari, VFDS Shat

## Sponsored by :-

# Project for Improvement of Himanchal Pradesh Ecosystem management and Livelihood

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#### **1. Executive Summary**

Himachal Pradesh is located in the western Himalayas. This state is full of natural beauty and rich cultural and religious heritage. The state has diverse ecosystem, rivers, valleys. Its population is around 75 lakh. Geographical area is 55673 square kms. Himachal Pradesh has high altitude and cold zone areas ranging from Shivalik hills to the middle Himalayas. The main occupation of the people of the state is agriculture. Project for Improvement Himachal Pradesh Forest Ecosystem Management and Livelihood being impement in 6 out of 12 districts of Himachal Pradesh with funding of JICA. Out these 7 districts this project is also being implemented in Kullu district.

Under Project for Improvement Himachal Pradesh Forest Ecosystem Management and Livelihood, a micro plan of Van Vikas Samiti Shat has been prepared. The main occupation of the people of Van Vikas Samiti is agriculture and horticulture Due to lack of irrigation facilities, people are not able to get the expected increase in their income The people here mainly cultivate wheat, maize, barley and pulses along with horticultural crops like apple, plum, apricot etc. But most of people of VFDS are having small land due to this reason holding due to this reason they are unable to meet their livelihood properly. To over come this problem women wants to increase their income by alternate source like making jacket ,topi,shawl& stole.making. To enhance their livelihood. Two SHG have been formed . Out of these Gayatri SHG has been formed on 18 May,2022. There are 11 women members in this group. . After discussion in detail, this group has decided to make and market jacket, topi, shawl and stole. Group members can collec Raw material and machinary for making jacket ,topi,shawl &, stoles, are available locally and there is immense possibility of marketing at the local level as tourists keep visting this area almost throughout the year. The specialty of Kullu shawls, jacket, topi & stoles, is famous in india, tourists buy these products in large quantities for family and gift. and the project will also provide share 75% of the capital expenditure. Apart from this, Rs. 1,00,000/- will be given as revolving fund. So that they can get loan from bank. The group has decided that all the members will divide the work among themselves as per the term and conditions.

Raw material and machinary for making jacket ,topi,shawl & stoles,are available locally and there is immense possibility of marketing at the local level as tourists keep visting this area almost throughout the year. The specialty of Kullu shawls, topi,stoles, is famous in india, tourists buy these products in large quantities for family and gift. and the project will also provide share 75% of the capital expenditure. Apart from this,Rs. 1,00,000/- will be given as revolving fund. Sothat they can get loan nfrom bank. The group has decided that all the members will divide the work among themselves as per the term and conditions.

While preparing business plan number group member, capacity to work availebilty raw material used for making jacket, pattu.topi and stole were kept in view for making 60 jacket, 300 topi 2 pattu and 60 shawl & 90 stole. Marketing will be done by establishing linkage with local shopkeepers in Kullu and Bhuntar markets. The group will work 4 hours in day throught the year and produce the above products. This business plan has been prepared on technical knowledge of business plan of bactch I. Marketing will be done by establishing linkage with local shopkeepers in Kullu and Bhuntar, Jari, Kasol and Manikarn markets

Business plan of SHG Nag Devta has been prepared by Padam Singh Chauhan (Retd HPFS), Rahul Verma SMS, Babita Thakur (FTU coordinator) after discussion with members of SHG. again and again. Detail of members of SHG are as under.

Sr. No.	Name and Address SHGs Members	Design ation	Villa ge	Age	Gender	Qualificatio n	Category	Contact
1	Mrs.Veena Kumari w/o Sh.Dhyan Singh Negi		Shat	32	Female	11 th	General	8894837326
2	Mrs.Reenu w/o Sh.Roshan Lal	Secreta ry	Shat	31	Female	graduation	SC	9805670891
3	Mrs.Sarla Devi w/o Sh.Lot Ram	Treasur er	Shat	49	Female	5 th	SC	9805670891
4	Mrs.Khim Dassi w/o Sh.Ishwar Dass	Membe r	Shat	50	Female	5 th	SC	9805562529
5	Mrs.Dassi w/o Sh. Mehar Chand	Membe r	Shat	34	Female	10 th	SC	7876277874
6	Mrs.Vishnu w/o Sh.Lalman	Membe r	Shat	39	Female	5 th	SC	8580657542
7	Mrs.Gopala w/o Sh.Tedhi Singh	Membe r	Shat	29	Female	10 th	General	9816755128
8	Mrs.Manisha w/o Sh. Parveen Kumar	Membe r	Shat	24	Female	12 th	General	6230802017
9	Mrs.Jai dai Balma w/o Sh.Chaman Negi	Membe r	Shat	37	Female	12 th	General	6230170759
10	Mrs.Bala Devi w/o Sh.Ramnath	Membe r	Shat	50	Female	5 th	SC	9805672129
11	Mrs.Geeta Devi w/o Sh.Lal Chand	Membe r	Shat	35	Female	8 th	SC	9805307478



## Members of SHG Gaytri

#### **Detail of SHG**

2-1	Name of common interest group	Gayatri			
2-2	MIS Code of common Interest Grou	&			
2-3	Village forest development	Shat			
2-4	Forest Range	Jari			
2-5	Forest Division	Parvati			
2-6	Village	Shat			
2-7	Development Block	Kullu			
2-8	District Kullu				
2-9	Total Number of members in SHGs11				
2-10	Date of formation of the group 18/05/2022				
2-11	Monthly saving of SHGs	100@&			
2-12	Name of Bank and Branch of Saving account	Himachal Gramin Bank			
	opened	Sarsari			
2-13	Bank account no.	88321300000416			
2-14	Total saving of SHGs	5000@&			
2-15	Interloaning by the SHGs Members	Not Yet			
2-16	Status of loan repaid by cash credit limit SHGs	&			
	members				

## **3.**Geographical Detail of village

3-1	Distance from district headquarters	Kullu 25 Kms
3-2	Distance from main road	<b>25</b> Kms
3-3	Name and distance of local market	Jari 7 Kms, Kasol 10 Kms & Shat 200 mts
3-4	Name and distance of main market	Bhuntar 16 Kms, Kasol 10, Kullu 25 Kms,
		Manali 64 Kms
3-5	Distance from other major cities and	Bhuntar 16 Kms, Kasol10 Kms, Kullu 25
	towns	Kms, Manali 64 Kms

3-6	Distance from the market where the product will be sold	Bhuntar <b>16</b> Kms, <b>Kasol 10</b> Kms, Kullu <b>25</b> Kms, <b>Manali 64</b> Kms
3-7	Any other specialty regarding the village as selected by the SHGs related to the income generation activity	

## **4.** Description of product related to the income generating activity

4-1	Name of Product.	Jacket, Topi, shawl and Stole
4-2	Method of Product identification .	There is high demand of products in local market.There is vast possibility earning additional income on producing and marketing
4-3	Consent of SHGs members	Yes <sup>1</sup> / <sub>4</sub> Consent from is attached on page



stole

### **5** Production process

First of all, the members of SHGs will be trained by the project to make Jacket, Topi, shawl and Stole etc. Out of 11 members of SHG Gayatri 02 members will make jacket, 02 member will make topiZ] 02 member will make shawl, 02 member will make boarderaa and 03 member will make stole. After training SHG will make following product.Detail is as under.

#### 1. Production of long jacket ¼woolen twid patti)

In accordance with market demand 38,40,42 no. full sleeves twid patti 2 jacket will be made. by 02 members on working 4 to 5 hours per day.

#### 2.Topi woolen twid patti

In accordance with market demand 5,6,7,8 no. twid patti topi 10 will be made. by 02 members on working 4 to 5 hours per day.

**3.** Border Borders of various designs will be prepared by **2** group member.Each member will work 4 to 5 hours per day, then **4** borders will be made in one day.

#### 4. Stoles 2@48 Austeralian wool thread

Stoles of different designs will be prepared by 03 members, will works for 4 to 5 hurs per day, 03 stall will be prepared in a day.

#### 5. Shawl 2@48 Austeralian wool thread

Shawl of different designs will be prepared by 02 members, will works for 3 to 4 hurs per day, 02 shawl will be prepared in a day by each members.



Kullvi Topi

#### 6. Production planning

- **6.1** Working day in a month
- 6.2 Number of person working in month
- 6.3 Source o raw material
- 6.4 Other

- 30 day
- 11

:

Kullu, Bhunter

# Requirement of Raw Materials and Estimated Production 1.Production of long jacket (woolen twid patti)

Sr. No.	Detail of raw material	Unit	Qty	Rate	Amount	Estimated Qty of Production
1.	Twid Patti	Meter	120	250/-	30000	60 Jacket
	cloth	Meter	180	50/-	9000	
	Machine border patti Border Patti	Meter	120	40/-	4800	
		Na	(0)	2	190	
	Thread	No.	60	3	180	
	Button	No.	300	6	1800	
	Total				45780	

### 2 Topi woolen twid patti

Sr. No.	Detail of raw material	Unit	Qty	Rate	Amount	Estimated Qty of Production
1	Twid Patti	mts	54	250	13500	300 Topi
	Bukram	mts	90	80	7200	-
	mota( heavey )					
	Wooli cloth	mts	54	40	2160	
	pesting	No.	30	130	3900	
	magzi cloth	No.	20	40	800	
	Purchase of Kullu border	No.	180	150	27000	
	Cost of self made border	No.	120	150	18000	
	sewing Thread	No.	100	3	300	
	Total				72860	
	Wrap (100% woolen)	Kg	0.720	1500	1080	120
	Weft (Cashmillon)	Kg	0.720	430	309.6	
	Total				1389.6	
No			180	150	27000	
				1 -	27000	

• For making 300 topi additional 180 border is needed and these will be purchased from open market.

• .3 Stole 2@48 Australian wool thread

Sr.	Detail of raw	Unit	Quantity	Rate	Amount	Estimated Qty of
			•			

No.	material					Production
1.	Wrap	Kg	13.5	1550	20925	90 Stole
	Weft	Kg	14	1550	21700	
	Cashmillon	Kg	3	450	1350	
	Total				43975	

## 4. Shawl 2@48 Australian wool thread

Sr. No.	Detail of raw material	Unit	Qty	Rate	Amount	Estimated Qty of Production
1	Wrap	Kg	22.8	1550	35340	60 Shawl
2	Weft	Kg	1.8	450	810	
3	Washing charges	No.	60	30	1800	
	Total				37950	

## 7. Detail of sale & Marketing

• •	Jetan of sale & Marketing	
7-1	Name of possible marketing places	Jari, Kasol, Manikaran, Bhuntar, Kullu
7-2	Distance from Village to marketing place.	Kullu 25 Km, Kasol <b>10</b> Km, Manali 65 Km Bhuntar,15 Km
7-3	Estimated demand of products in market.	Demand is more than production
7-4	Process of identification of market	From retail stores tourists buy large quantity of product and local residents purchase on wedding and social occasions. Local Handloom products topi ,shawl ,stole are liked by foreign as well as by local tourist so demand of these product is high at their visiting place Jari, Kasol ,Manikarn.
7-5	Impact of seasonality on market	The demands of product increases in summer due to tourist season . In winter, it remains normal .
7-6	Potential buyer of products	Indian, foreign tourist and local residents
7-7	Potential consumer of products in the area.	Indian, foreign tourist and local residents
7-8	Marketing mechanism of products	SHGs will be linked with retailers of Kasol, Manikarn and Jari for marketing and marketing will be done at nature park Kasol and Mohal
7-9	Strategy for marketing of	Demand increases or decreases, the production will be increased or decreased according to the demand.

7-10Brand name of productGayatri Handloom Product,Sh	at
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#### **8.** Descripion of management among the members.

SHG members will divide the works among them by mutual consent and will divide income proportionately accordance with work done.Out of 11 members of SHG Gayatri 02 members will make jacket, 02 members will make topi 02 members will make boarder 02 members will make shawl and 03 member will make stole.

#### 9-SWOT Analysis: Strength

1. 1. All group members have similar and compatible thinking

2. some members of the SHGs is already doing this work of manufacturing and marketing of above product on a small scale. This will make it easier for other members of the SHGs to weave and market above product

3. Production cost is low where as demand is high.

#### Weakness: -

#### 1. SHG is new group.

2. No experience of working in a group.

#### **Opportunity : -**

1. Large scale production can be done by working in Groups

2. Demand for Jacket, topi, shawl and stoles etc. is high in the local markets due to its being a tourist area.

3. 75% of the capital cost for purchasing Khaddi and charkha etc. will be borne by the project.

4. The project will provide handloom training

### Risk.

1. If there are internal conflicts in the group, the work of the group may be affected.

2. In the absence of demand and transparency there may be a possibility of group breakdown.

### 10. Description of potential risks & measures to mitigate them.

Sr. No.	Description of risks	Measures to reduce risk
10-1	There may be a possibility of reduced demand	Retail Shopkeepers of
	for the products in the local markets. Which will	Manikaran,Kasol and Jari markets
	have an adverse effect on sales and income.	will be linked for marketing.
10-2	Decreasing quality of product may result in	To maintain quality the group must

decrease in sales.	keep high standards.
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## 11. Description of economics of of business plan. A. Capital Costs

Sr. No.		Particul	lar					R	ate	Amount	Project Share (75%)
1		g machine wit per machine		or 1	No. Ra	ite			8000	6000	2000
2	Khaddi	i <sup>1</sup> / <sub>4</sub> 35 inch. <sup>1</sup> / <sub>2</sub>	3 No.	. Rate	10000	)/Kh	addi	3	30000	22500	7500
3	Khaddi	60 inch 7	No. Ra	ate 17	7000 /I	Khad	di	1	19000	89250	29750
4	Press 3	No. Rate 1	200 ea	ach					3600	2700	900
5	Scissor	s 4 No. Rate	e 500	each					2000	1500	500
6	Scale s	et 1 No. Rat	e 500	each					500	375	125
7	Cutter	machine 1 N	lo. Rat	e 700	0 eac	h			7000	5250	1750
(8)	Trunk								5000	3750	1250
				,	Fotal			17	5100	131325	43775
B.	Recuri	ring Cost									
	No.	raw material		Qt			nt			ated Qty of	
		Twid Patti	mts	120	$\frac{1}{2}$	)0/-	240	20	60_jac	kot	
		Cloth	mts	120		)/-	720		<u> </u>		
		Machine border patti	mts	120	) 35	5/-	420	)			
		Sewing thread	No.	60	3	3					
		Button	No.	300			180				_
		<u>Labour</u> Total	Day	34	35	0	119 <b>492</b>				49280
		I					474	50			
	2. To	pi woolen tw Detail of	-	ti J <b>nit</b>	Qty	R	at	Amo	n F.	stimated	
	No.			mit	γų	e		nt		ty of	
		material						-		oductio	
		Twid Patt	i N	/Its	54	25	0	350		0 Topi	
		Bukram		/Its	90	80		7200		<b>i</b>	

	mota heav	/y						
	Wooli Clo	oth	Mts	54	40	2160		
	Pesting		No.	30	130	3900		
	Magzi clo	th	No.	z20	40	800		
	Purchace	of	No.	180	150	27000		
	Kullu bor	der						
	Cost of se	lf	No.	120		13290		
	made boro	der						
	Sewing		No.	100	3	300		
	Thread							
	Labour		days	34	350	11900		
	Total					80050		00050
								80050
	Wrap		Kgs	0.72	2   150	1080	120	
	(100%			0	0		piece(16	
	WOOLEN						inch)	
	weft (100		Kgs	0.72	2   430	309-6		
	Cashmillo	on)		0				
	Labour		Days	34	350	11900		
	Total					13290		
		0		100	1.50		1	
	Purchase		No	180	150	27000		
	topi borde		1 1	· ·	1 1 1 1			
	added in le 2@48 <u>Au</u>	n recu Istra	urring <u>lian w</u>	cost. ⁄ <b>ool th</b>	read		f topi hence not	
Sr.	Detail of		nit	Qty	Rate	Amount	Estimated	
No.	raw		1			Amount		
						Amount	Qty of	
	material			12.5	1550		Qty of Production	
	material wrap		0	13-5	1550	20925	Qty of	
	materialwrapweft	K	lgs	14	1550	20925 21700	Qty of Production	
	materialwrapweftCashmillor	K 1 K	lgs lgs	14 3	1550 450	20925 21700 1350	Qty of Production	
	materialwrapweftCashmillorLabour	K 1 K	lgs lgs	14	1550	20925 21700 1350 17850	Qty of Production	
	materialwrapweftCashmillor	K 1 K	lgs lgs	14 3	1550 450	20925 21700 1350	Qty of Production	61825
3 . St	materialwrapweftCashmillorLabourTotalawl 2@48 A	K n K D	igs igs Days alian	14 3 51 wool t	1550 450 350	20925 21700 1350 17850	Qty of Production	61825
Sr.	materialwrapweftCashmillorLabourTotal	K n K D	igs igs Days alian	14 3 51	1550 450 350	20925 21700 1350 17850	Qty of Production 90 Stole	61825
	materialwrapweftCashmillorLabourTotalawl 2@48 ADetail ofraw	K N K D	igs igs Days alian	14 3 51 wool t	1550 450 350 hread	20925 21700 1350 17850 <b>61825</b>	Qty of Production 90 Stole 	61825
Sr.	materialwrapweftCashmillorLabourTotalawl 2@48 ADetail ofrawmaterial	K N K D Lustr Uni	gs gs ays alian t	14 3 51 wool t Qty	1550 450 350 hread Rate	20925 21700 1350 17850 61825 Amount	Qty of Production 90 Stole 	61825
Sr.	materialwrapweftCashmillorLabourTotalawl 2@48 _ADetail ofrawmaterialWrap	Kg	gs gs ays alian t	14 3 51 wool t Qty 22.8	1550 450 350 hread Rate 1550	20925 21700 1350 17850 <b>61825</b> <b>Amount</b> 35340	Qty of Production 90 Stole 	61825
Sr.	materialwrapweftCashmillorLabourTotalawl 2@48 ADetail ofrawmaterialWrapWeft	K N K D Lustr Uni	gs gs ays alian t	14 3 51 wool t Qty	1550 450 350 hread Rate	20925 21700 1350 17850 61825 Amount	Qty of Production 90 Stole 	61825
Sr.	materialwrapweftCashmillorLabourTotalawl 2@48 _ADetail ofrawmaterialWrap	Kg	gs gs alian t	14 3 51 wool t Qty 22.8	1550 450 350 hread Rate 1550	20925 21700 1350 17850 <b>61825</b> <b>Amount</b> 35340	Qty of Production 90 Stole 	61825

	Total 49850	49850
	Total Cost	241005
	Room Rent electricity bill etc	1500
	Packing material (Polythene bag, sticker, tag etc.	2000
	Transportation charges of raw material and for sale of manufactured goods.	1500
	Other expenses (Machine repair, spare parts, oil, stationary etc.	1500
	Recurring cost	6500
	Recurring expenditure = ( Recurring cost – Labour )	247505
	Total cost business plan (A+B)	422605
S	Income	
S1	Direct income	
1.1	long jacket (woolen twid patti) 60 no average rate 1400	84000
1.2	Topi woolen twid patti 300 @ 400 per no	120000
1.3	Stole 2@48 Australian woolen 90 no average rate 1000	90000
1.4	shawl 2@48 Australian woolen 60 no average rate 1500	90000
	Total income (C.1)	384000
	Total estimated income	384000
	Total income (C.1)	384000

• Some members are already having sewing machine and khadi(loom). According to need they will also use these sewing machine and khadi(loom).

## 15 Summary Economics.

## Cost of production.

Sr.no	item	Amount in Rs
1	Recurring cost	247505
2	Depericiation of capital cost	1459
3	Interest on bank loan@ 10.5% annualy	700
	Total	249664

## Assessment of sale value per cycle

Sr.no	Particulars	Unit	Amount in Rs
1	Cost of production		
	(1) ) Ladies Long Jacket Production		845.4
	(2) Topi Woolen Twid Patti		380.90
	(3) stole 2@48 Austeralian woolen	नंबर	711.07
	(4s)shawl 2@48 Austeralian woolen		830.83
2	Fixation of profit (in Percentage)		
	1) Ladies Long Jacket Production	39.61%	554.6

	(2) Topi Woolen Twid Patti	49.90%	133.17
	(3) stole 2@48 Austeralian woolen	28.89%	288.93
	(4s)shawl 2@48 Austeralian woolen	44.61%	669.17
3	Total 1/41\$21/2		
	1) Ladies Long Jacket Production		1400
	(2) Topi Woolen Twid Patti	नंबर	400
	(3) stole 2@48 Austeralian woolen		1000
	(4s)shawl 2@48 Austeralian woolen		1500
4	Market Price		
	1) Ladies Long Jacket Production		1550
	(2) Topi Woolen Twid Patti	नंबर	450
	3) stole 2@48 Austeralian woolen		1100
	(4s )shawl 2@48 Austeralian woolen		1650
5	Assessed selling price		
	(1) Ladies Long Jacket Production		1400
	(2) Topi Woolen Twid Patti	नंबर	400
	(3) stole 2@48 Austeralian woolen		1000
	(4s )shawl 2@48 Austeralian woolen		1500

• Average expenditure has been included in each products viz. room rent, electricity charges, transportation charges, packing material & other expenses.

## 14- Cost benefit analysis of (one cycle i.e in 01 month )

Sr.no	item	Amount in Rs
1	10% annual depreciation on capital cost	1459
2	Recurring cost (B)	
2-1	Room Rent electricity bill etc	1500
2-2	Labour	65450
2-3	Raw material	175555
2-4	Other expenses (Repair, Sapre Parts, Stationery) etc	1500
2-5	Transportation charges of raw material and for sale of manufactured goods)	1500
2-9	Packing material	2000
	Total (B)	247505
3	Total Production	
3.1	Ladies Long Jacket Production	60
3.2	Topi Woolen Twid Patti	300
3.3	stole 2@48 Austeralian woolen	90
3.4	shawl 2@48 Austeralian woolen	60
4	Market Sale price of Products	
4.1	Ladies Long Jacket Production	60
4.2	Topi Woolen Twid Patti	300
4.3	stole 2@48 Austeralian woolen	90
4.4	shawl 2@48 Austeralian woolen	60
5	Income from sale of product ©	

5.1	Ladies Long Jacket Production	84000
5.2	Topi Woolen Twid Patti	120000
5.3	stole 2@48 Austeralian woolen	90000
5.4	shawl 2@48 Austeralian woolen	90000
	Total (S)	384000
6	Total Profit S- $(A+B)$ + = 384000- $(1459+247505)$	135036
7	Gross profits = total profit + labour wages+ Rent = 135036+65450+1500	202486
8	Amount available for distribution among members as profit after one cycle=Income from sale of product-(Repayment of loan and interest +Recurring cost required for second cycle) = 384000-(7300+700+182055)	193445

The group has decided that in the first cycle, they will purchase only 50% of the raw material for the mentioned production and will produce only 50% of the total products. For this, out of the total expenditure of ₹182,055, they will take ₹80,000 as a loan from the bank, and the remaining ₹11,027 will be covered through the group's savings. In this way, after spending half of the amount and producing half of the products, there will be an estimated total income of ₹192,020. From this income:₹8,000 will be paid as a loan installment to the bank,₹3,000 will be used for other expenses. The remaining amount of ₹181,020 will be used as working capital for the second cycle, along with an additional ₹1,035 from savings. After the second cycle, the group members will distribute the total profit of ₹193,445 and ₹65,450 as wages among the members. Net profit will be distributed among the group members with mutual consent.

#### **15 Fund requirement**

#### A. Requirement funds for group (First month)

Sr. No.	Item	Amount in Rs
1	Capital cost	175100
2	Recurring cost	182055
	Total	357155

#### **B.** Financial Resources of the Group

Sr. No	Details of Resources	Amount in Rs			
1	75% Grant on Capital Expenditure through the Project	131325			
2	Beneficiary Contribution	43775			
3	Financial Support through the Bank	80000			
4	Internal Savings of the Group	12000			
	Total	267100			

• To meet the above requirement, the project will provide a revolving fund of ₹100,000 to facilitate taking a loan from the bank.

The group has decided that in the first cycle, they will incur 50% of the recurring expenditure and produce only 50% of the total production. After this, there will be no distribution of profit or wages; the entire amount will be used for the recurring expenses of the next cycle and for repayment of loan installments. Profit and wages will only be distributed after the second cycle. For this, a loan **of** ₹80,000 will

be taken from the bank, and ₹11,027 will be contributed from savings, making the total recurring expenditure ₹91,027.

• The beneficiary share of the capital expenditure will be contributed in cash by the group members.

### 16- Calculation of Break-Even Point:

**Break-Even Point** = 175,100 / 135,036 = 1.29 × 30 days = 39 days

The break-even point can be achieved in 39 days if jackets, caps, stoles, and shawls are sold in the specified proportion, based on the profit calculation of each product.

Sr.	Month	- Repayment of loan							Balance loan		
No ·		Prici pal	Total	Payable interest @ 5 % by project	Paya ble inter est @ 5.5 % by SHG	Payabl e month ly install ment by SHG	Total	Cumm ulated Repay ment of loan Payabl e interes t @ 5 % by projec t	Prici pal	Inte rest	Amo unt in Rs
1	Month- 1								80000	700	80700
2	Month- 2	7300	700	333	367	8000	8000	8000	72700	636	73336
3	Month- 3	7364	636	303	333	8000	8000	16000	65336	572	65908
4	Month- 4	7428	572	272	300	8000	8000	24000	57908	507	58415
5	Month- 5	7493	507	241	266	8000	8000	32000	50415	441	50856
6	Month- 6	7559	441	210	231	8000	8000	40000	42856	375	43231
7	Month-7	7625	375	179	196	8000	8000	48000	35231	308	35539
8	Month- 8	7692	308	147	161	8000	8000	56000	27539	241	27780
9	Month-9	7759	241	115	126	8000	8000	64000	19780	173	19953
10	Month-10	7827	173	82	91	8000	8000	72000	11953	105	12058
11	Month-11	7895	105	50	55	8000	8000	80000	4058	36	4093

### 17- Bank loan repayment (on installment basis)

12	Month-12	4058	36	17	19	4093	4093	4093	0	0	0
	Total	8000 0	4093	1949	2145	84093	84093	84093	0	0	0

• Calculation of interest 10.5% has been made on the basis reducing principal amount.

• Last installment of EMI may increase or decrease fron regular installment at time of final repayment.

## Comments

In the first cycle, the group will produce 150 caps, 30 jackets, 45 stoles, and 30 shawls, which is half of the production shown in the business plan. This is because the group decided to take a smaller loan, and the profits and wages from the first cycle will be used to cover the recurring expenses of the next cycle. In the second cycle, the group will produce 300 caps, 60 jackets, 90 stoles, and 60 shawls through stitching and weaving. In this cycle, the group will earn ₹193,445 as profit and ₹65,450 as wages. As a result, each member will receive ₹17,586 as profit share and ₹5,950 as wages. Additionally, an amount of ₹1,949 will be paid by the project as 5% annual interest on the above loan, which will contribute as the group's extra savings.

# Estimated Training cost

Sr. N.	Particulars	Period	Rate in Rs	Amount in Rs			
1.	Honrarium of expert.	30 day (8 hours per day)		30000			
	(i) Handloom	15 days ( 8 days)	Rs 1000	15000			
	(ii) Sewing of topi, jacket.						
2.	Bus fair of expert.	45 (30+15) days actual bus fair.	Rs 70 per day	3150			
3.	Raw material w (wrap, weft) Twid patti, cloth, border thread.	11 trainee	1000	11000			
4.	Rent room, including electricity bill	45 days ( one and half)	1500	2250			
5.	Other expenses( stationary sancks,tea,etc)	<b>45</b> days	Rs 15 per day per trainee	7425			
	Total						

• Above training expenses will be born by project

## List of SHG By- laws

- 1. Work of the Group: Handloom (Cap, Jacket, Stole, and Shawl).
- 2. Address of the Group: Village Shat, Post Office Shat, Tehsil Bhuntar, District Kullu, Himachal Pradesh.
- 3. Total Members of the Group: 11.
- 4. Date of First Meeting of the Group: 18th May, 2022.
- 5. Group Contribution:  $\gtrless 2$  will be collected on every  $\gtrless 100$ .
- 6. Monthly Meeting: Will be held on the 5th of every month.
- 7. Savings: Every member will deposit their monthly savings into the group.
- 8. Support Fund Participation: All members must participate in the group's support fund.
- 9. **Support Fund Bank Account**: Will be opened at Himachal Pradesh Gramin Bank, Sarasari. Account Number: 88321300000416.
- 10. **Approval for Absence**: For being absent from meetings, prior permission must be taken from the President or Secretary.
- 11. **Removal of Members**: Members who do not deposit their savings or remain absent for 3 consecutive meetings will be removed from the group.
- 12. **Hosting Meetings**: If a member is absent without reason, the next meeting will be held at that member's house, and they must host it. If there are two members absent, the responsibility will be shared.
- 13. Election of Office Bearers: The President and Secretary will be chosen with everyone's consent.
- 14. **Term of Office Bearers**: The President and Secretary can manage financial transactions for up to one year.
- 15. **No Personal Work**: Neither the President, Secretary, nor any member will use group funds for personal work; the funds will always be used for the group's benefit.
- 16. **Rejoining the Group**: If a member leaves the group for any reason and wants to rejoin, they may only be allowed if they repay their previous savings; otherwise, they cannot rejoin.
- 17. Loan Purpose: Loan repayment duration, amount, and interest rate will be decided during the meeting.
- 18. Emergency Fund: The President and Secretary must maintain at least ₹1,000 as an emergency fund.

- 19. Records: The group's register must be shown and written in front of all members.
- 20. Big Loan Notice: Prior notice of one week must be given before taking a large loan.
- 21. Loan Meetings: All members must be present at the time of loan disbursement.
- 22. **Membership Transfer**: If a member leaves the group without any reason, their membership will be transferred to someone else within the group.
- 23. **Monthly Report Submission**: The group must submit its monthly report to the technical office of the respective block.

(Data: 1 12) आज दिनांक 15/09/2022 की राग्म वन निकास्य स्तिमि की कांग्रे कारिजी की सेंहह की उन्हें प्रधान भी टिकम राम की अन्ध्यक्षता मे र्ब 6क में रवम स्परायता समुह मुधुम्म पालान (आर्था व गामगी रुवय र क हम करधा की व्यवसायी भाज-पुद्धान श्री जात- रमाव ति व्यक्तिना न कार्य कारिका में व्यवसायी य अस्तुत किया गया तथा विस्तार से बन्दा करेन् पर कार्य कारि विस्तार से जन्म करेन पर उपरोक्त ज्यव स्त्री मेरजाना को स्व सहमात से पारित किजात तथा आगानी कांधवाही हतू हा ए.जरी के ज़ेबित किथा ज्ञाना विहक में जायका परियेमा म कार्यकारिगी के निरन लिखित सदस्या भाग करेगा -> Jelto T 21817.43 न्तेकमूराम बिद्या देवी 1. Teskomlon 2. - 379थाने cloug 3. लोत राम सचिव Am. सी निया कुमार 4. सह सन्तिन Runi र्भारहरा देव 5. वार्ड पंन्ध खन्ना देवी रीना देवी स्नुनीता देवी कृष्णा देवी वार्ड देख 6. Dharaderi 7-स्तर-य 8. 2-162-27 Sen hand Den Chand Mert Age q. 2-192.21 भूभ न्यन्द 10. 22 मति राम 11. 21

#### समूह का सहमती पत्र

आज दिनाकं 15 0922को 'गायत्री' समान रुची समूह शाट की बैठक प्रधान श्रीमती वीना कुमारी की अध्यक्षता में हुई जिसमें समूह के सदस्यों ने सर्व सहमती से निर्णय लिया की आय बढाने के लिए टोपी, जैकेट, स्टाल और शाल बुनाई का कार्य करने के लिए हिमाचल प्रदेश वन पारिस्थितिकी तन्त्र प्रबंधन और आजीविका सुधार परियोजना (जाईका) के अंतर्गत सहमती प्रदान करते है !

सचिव Qul गायत्री स्वयं सहायता समूह गांव शाद सा जल्लू गां तह, भुन्तर, जिला कुल्लू (हि.फ्र) समूह के सचिव के हस्ताक्षर

प्रवान √८९९९८ खिलाकार्य गायत्री स्वयं सडायता समूह गांव शाट, डा॰ जल्लुयां तह मुत्तर, जिला कुल्ले क्रिस्टेज्य) समूह के प्रधान के हर्स्ट्रेसक्रिप्रेज्य

Recommended for approval. FTU ange Forest Officer Jari

Deputy Con vator of Forest Parvati Forest Division, Shamshi

## **Photograph of SHGs Members**

